

Quebec Wholesaler – Business Development Representative



Company: Bullion Management Group Inc

Region: Quebec

Corporate Overview: Toronto-based Bullion Management Group Inc. (BMG) is a fast growing precious metals bullion investment company that offers two distinctive investments. Since 2002, BMG, has managed the CDN \$300 million plus BMG BullionFund, the world's first open-end mutual fund trust with a fixed investment policy to purchase equal dollar amounts of gold, silver and platinum precious metals bullion. Launched in 2008, BMG BullionBars provides a secure, cost-effective and convenient way for investors to buy and store certified investment-grade, Good Delivery Standards gold, silver and platinum bullion bars.

Responsibilities: To build relationships within the retail broker and financial planner communities.

The position requires use of a targeted and comprehensive business plan to facilitate new sales.

Establish and maintain strong relationships within BMG's distribution network.

Act as an internal, professional resource for financial advisors.

Coach, train and motivate advisors through face to face presentations, on line seminars to increase awareness, confidence and knowledge of the importance of bullion in portfolios.

Requirements: Bi-lingual French and English, oral and written

Post secondary education

3-5 years of successful financial sales experience

Strong communication and time management skills

Application Process: Please forward your cover letter and resume to hr@bmgbullion.com

At time of application please indicate your level of knowledge in the precious metals market.